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TRUST SERVICES, S.A. ESTABLISHED 1981

Small by design. Built on expertise.

Panama is a bridge between two oceans and Trust Services, S.A. is a bridge between two objectives: successful planning and implementation of an offshore strategy

After more than 35 years in business, and being a licensed trust company in the Republic of Panama, we have become very familiar with the country and the region, so offering an experienced guide for foreigners who find themselves in virgin territory can be an immense help. Being in, but not of, Panama is important because we understand many of the pitfalls you might face. Importantly, besides international business affairs, TRUST SERVICES, S.A. offers special administrative services to foreign companies conducting business in Panama looking for local tax, secretarial, banking, accounting and administrative assistance. Our first language is English and we take a leading role in supporting both the British Embassy and the British Chamber of Commerce Panama in promoting, in particular, British businesses in Panama. We welcome your enquiries which will be dealt with in complete confidence.

Meanwhile, it is to be hoped that our Latin Primer: A Practitioner's Perspective will prove to be useful and which includes a look at Latin America's history and culture. The author, our Managing Director who has lived in Panama for over 20 years,, has been Treasurer of the British Chamber of Commerce Panama, a member of the former Latin America and Caribbean Banking Commission, as well as an offshore banking, trust company and insurance regulator. He has some 50 years international private and public sector experience in the financial services industry about which he has written extensively and our website provides a broad range of related essays including every issue of his Latin Letter column which has appeared in Offshore Investment, a British professional magazine, since 2003. You can also read his Latin American insights at the UK's Private Client Hub <http://theprivateclienthub.com/>

And don't forget our illuminating newsletter, Offshore Pilot Quarterly, published since 1997.

We look forward to providing any assistance which we can when appropriate.

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